

HÔTEL SAINT PAUL - APRIL 19th 2024



ECPY RIVIERA YACHTING SYMPOSIUM

2024

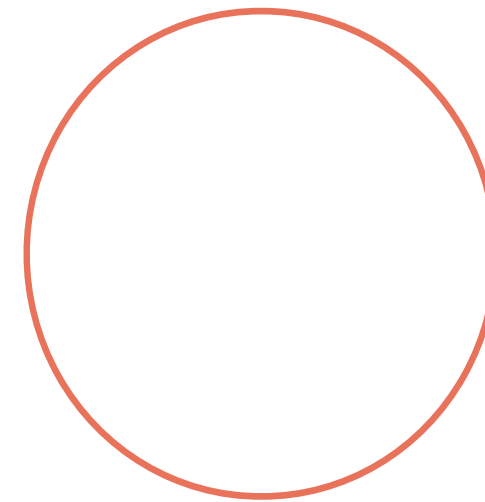
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7 EDITION



Introduction



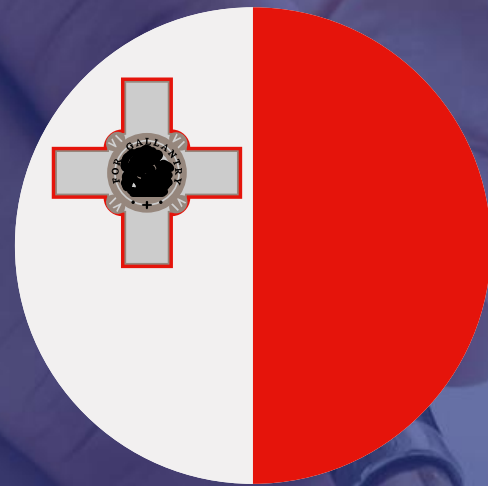
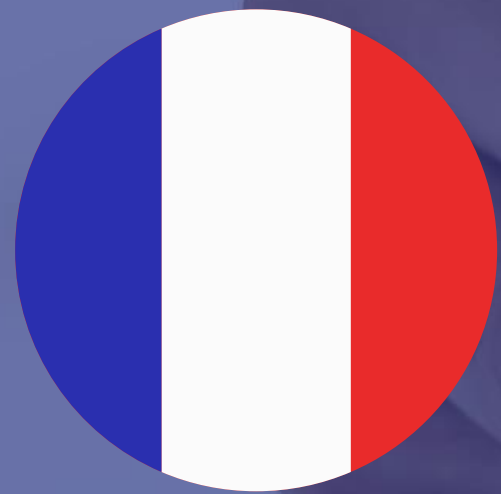
Thierry Voisin
ECPY president



Alain Mistre
Directeur Port - Métropole Nice
Côte d'Azur

Session 1

Fiscal & Legal update



France

- Update on the Transport Agreement
- Launch of the ECPY EU Charter Agreement



Elisabeth Niek
CSO YACHTS



Laurent Monsaingeon
FLYN-YACHTING



William Rizzo
PREMIUM YACHTS



Sophie Nordlund
NEWCOAST

Malta

- Charter activity
- Malta's VAT rate



Anthony Galea
AG ADVISORY

COFFEE BREAK

SEE YOU IN 15 MINUTES



Italy

- Charter activity
- New regulations
- Update on the fiscal situation



Ezio Vannucci
MOORES ROWLAND PARTNERS STP



Andrea Petraghani Ciancarelli
LAWYER ISYBA

Greece

- Charter in Greece
- Specific period charter license
- VAT rules 2024



Maria Ntouka-Monsantou
SOS YACHTING GREECE



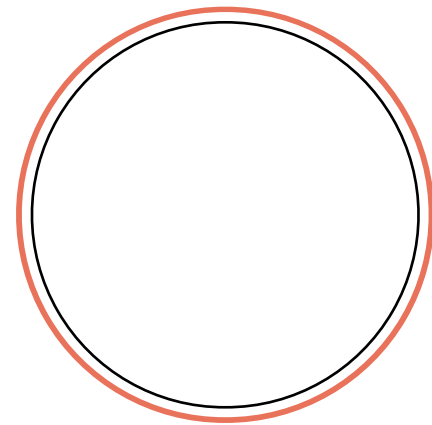
Rosemary Pavlatou
HCPY president

Session 2

Environment



Anchorage rules in the French Mediterranean



Pierre-Luc Lecompte
PREMAR
Chef du Pôle Protection et
Aménagement Durable de
l'Environnement Marin



Laurent Monsaingeon
FLYN-YACHTING

New fuels & ecological solutions - which mix?



Camille Lopez
HY-PLUG



Thomas Grosjean
Helion Hydrogen by ALSTOM



Grégory Romano
ROMANO ENERGY



Elena Marola
NATPOWER H

Session 3 Business Intelligence

- Analysis of yachts positions in the Med 2015-2023
- Evolution of attractivity & frequentation



Laurent Monsaingeon
FLYN-YACHTING



Thierry Voisin
ECPY president

Economical weight of the yachting industry within the Région Sud in 2021

TOTAL	Shipyards	Services
1 101 000 K€	438 000 K€	663 000 K€
10 200 jobs	3 600 jobs	6 600 jobs

LUNCH BREAK

SEE YOU AT 2:00PM



Session 4

Yachting image

- What is the current situation regarding yachting image?
- How can we support the transformation of the yachting image through public eyes?



Dilan Sarac
THE SUPERYACHT LIFE
FOUNDATION



Anna-Lisa Tarquini
IUM



Thierry Voisin
ECPY president

Session 5

KYC

- What are the rules applicable in various countries?
- What procedures can we follow?



Estelle Pattard
EOS Associes



Diane Quenault
CREDIT SAFE

Session 6

Yachting destinations

- Update on the emerging & remote destinations for 2024
- Trends in charter destinations around the world
- Asia-Pacific area
- NEOM's Sindalah Island, a new yachting destination



Nikolaos Pâtsiokas
BWA YACHTING



Boris De Bel
CHARTER ITINERARY



Guillaume Catalano
CATALANO
SHIPPING SERVICES



Billy Canellas
NEOM-Sindalah

Session 7

Future of yachting

- Can we talk about a “wind of changes” within the yachting industry?



Raphaël Sauleau
MYBA president



Thierry Voisin
ECPY president



Dilan Sarac
The Superyacht Life Foundation
director



Erin Ackor
ISS president



Thank you for your attention
SYMPOSIUM 2024

